



AVP CLIENT MANAGEMENT, GLOBAL BANKING

Recruitment Information

Job Code		Industry	Tài chính / Ngân hàng
Location	HCM,	Type of contract	Permanent Employee
Salary	Competitive	Type of job	Full Time
Career level	Giám sát viên	Qualification	
Age	Unlimited	Other extras	

Company Description

HSBC, one of the leading banking and financial service organisations in the world, is looking for a high-calibre Vietnamese candidates for its offices. The job offers excellent career potential and attractive remuneration packages.

Job description

- Increase and manage the complex portfolios of GB borrowing and high value non-borrowing customers in Vietnam.
- Plan and implement sales activities on the customer portfolio to grow their value and return to the Bank.
- Make use of relationship management to retain valuable customers and win new business.
- Ensures high quality lending by considering all strategic and key risk issues

Skills required

- University degree with at least 3 year working experience in the same position.
- Minimum 3 years of portfolio management experience in corporate or financial institution banking.
- Excellent command in English (both in written & oral).
- Ability to communicate, identify and analyze customer requirements.
- Ability to effectively provide and sell need-based solutions to customers

Other Information

probation time

Working time

Working experience 3 year(s)

Training opportunities

Working environment

Annual leave

Benefits

Contact Information

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