



RELATIONSHIP OFFICER, GREATER CHINA BUSINESS

Recruitment Information

Job Code		Industry	Tài chính / Ngân hàng
Location	HCM,	Type of contract	Permanent Employee
Salary	Competitive	Type of job	Full Time
Career level	Giám sát viên	Qualification	
Age	Unlimited	Other extras	

Company Description

HSBC, one of the leading banking and financial service organisations in the world, is looking for a high-calibre Vietnamese candidates for its offices. The job offers excellent career potential and attractive remuneration packages.

Job description

- Foster customer relationship and optimize retention of existing business- Maximize positive returns and grow the Bank's share of wallet from designated portfolio- Grow the customer portfolio and cross-sell Group services- Minimise the risk of loss from bad debts and avoid the risk of loss from breach of compliance

Skills required

- University degree - 2 years experience in banking industry- Good command of English & Mandarin. Cantonese is an advantage.- Ability to communicate, identify and analyse customer requirements, provide and sell need-based solutions to customers effectively. - Obtain professional qualifications in investment and insurance.

Other Information

probation time

Working time

Working experience 2 year(s)

Training opportunities

Working environment

Annual leave

Benefits

Contact Information

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